



VentureX Fund

SME Focused CAT 1 AIF

SEBI Registration No.:IN/AIF1/24-25/1565



Belief in Earnings. Driven by Value.

At VentureX we believe that amidst countless market theories, one truth stands out clearly: **the share price succeed its earnings and value creation potential**. This principle, proven time and again through the history of stock markets, forms the foundation of our investment philosophy.

Our focus is on **high-growth small-cap companies in the SME sector**, where opportunities for earnings growth are unparalleled. By combining this with a disciplined approach to downside valuation and strong fundamentals, we aim to deliver sustainable and rewarding investment outcomes.

Stock returns are largely driven by two engines: growth in earnings, which expands the intrinsic value, and P/E re-rating, where the market is willing to pay a higher (or lower) multiple for those earnings. In simple terms, earnings growth builds the foundation of returns, while P/E re-rating acts as the accelerator or brake. Sustainable gains come when both move in the same direction.

"Together, they determine whether a stock compounds wealth faster or lags behind"

Backing Visionaries, Powering India's Growth

At VentureX, we believe in backing the visionaries driving India's growth story. As the nation moves toward becoming one of the top three global economies and a key contributor to world GDP, we focus on businesses that **exemplify resilience, innovation, and entrepreneurial excellence**.

Consider Waaree Renewable Technologies, which leveraged its SME listing to emerge as a renewable energy leader during India's clean energy transition. Or Thejo Engineering, the first company to list on NSE Emerge, which utilized the platform to access capital and scale its innovative engineering solutions. These companies demonstrate the **entrepreneurial grit and adaptability** that align perfectly with our investment philosophy.

We prioritize businesses with **strong execution history, a competitive moat, and clear growth visibility favoured by sectoral tailwinds**. Our disciplined approach ensures a **balance between downside protection and maximizing long-term returns**. We invest **not just in numbers but in narratives, drawing inspiration from the entrepreneurial spirit** to emulate their vision. Embracing this perspective, we strive to invest with the foresight and determination that define entrepreneurial success.



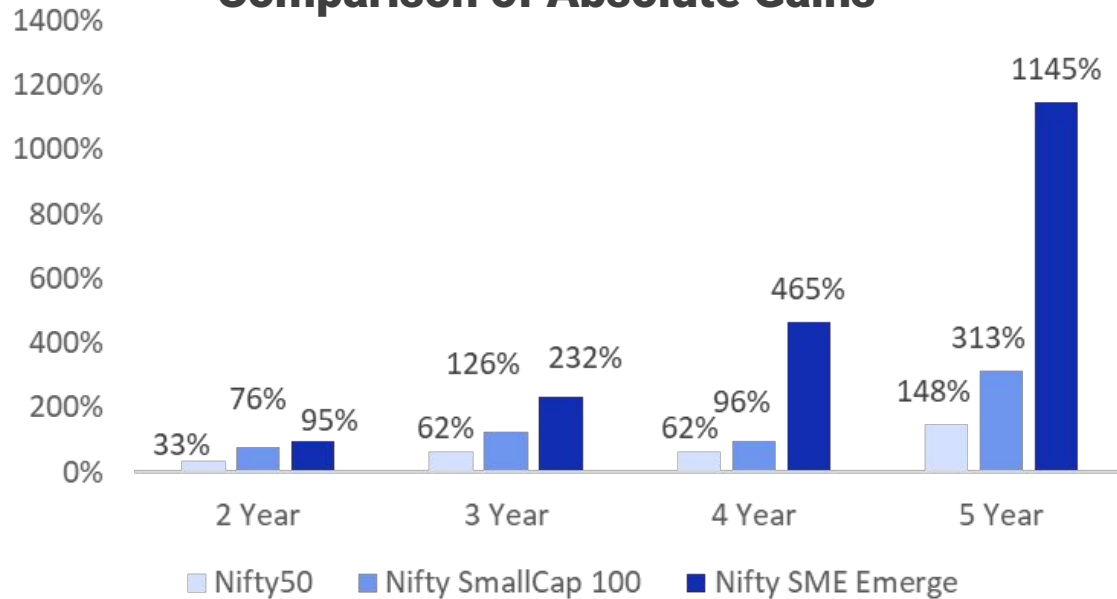
SME

Your Hidden Alpha Advantage

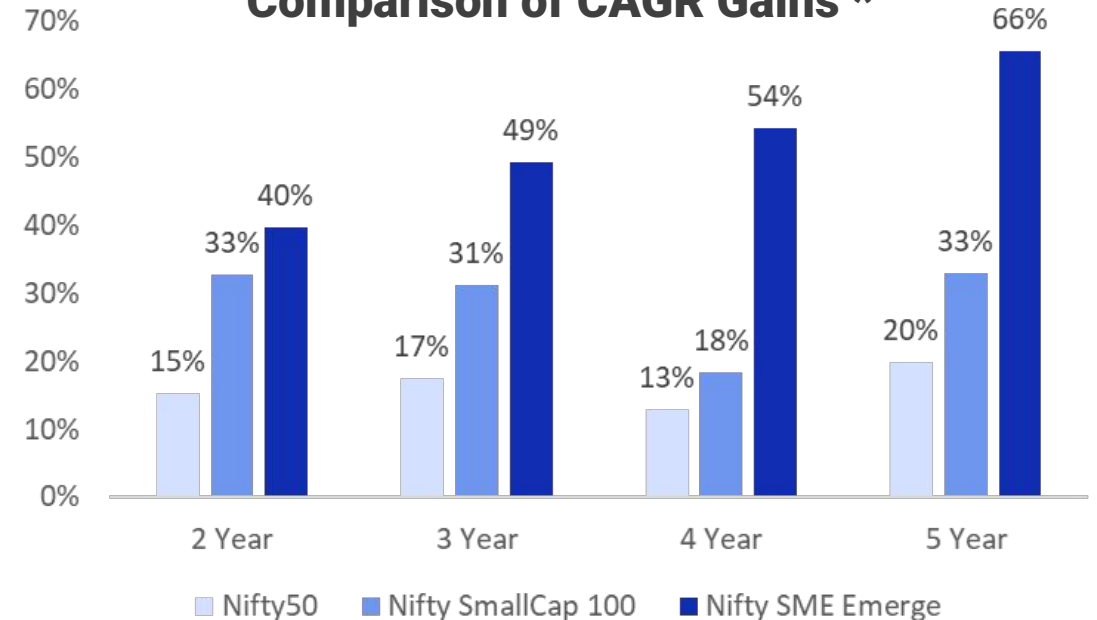
Analysis of both absolute returns and Compound Annual Growth Rates (CAGR) over a 6-year period, demonstrates a compelling trend: Small and Mid-sized Enterprises (SMEs) have consistently surpassed the performance of established benchmarks like the Nifty 50 and the Nifty Small Cap 100.

This superior performance translates into positive alpha, a key metric indicating an investment's ability to generate returns that exceed those of the broader market. In simpler terms, by investing in SMEs, shareholders have enjoyed significant returns that outperform the market average.

Comparison of Absolute Gains *



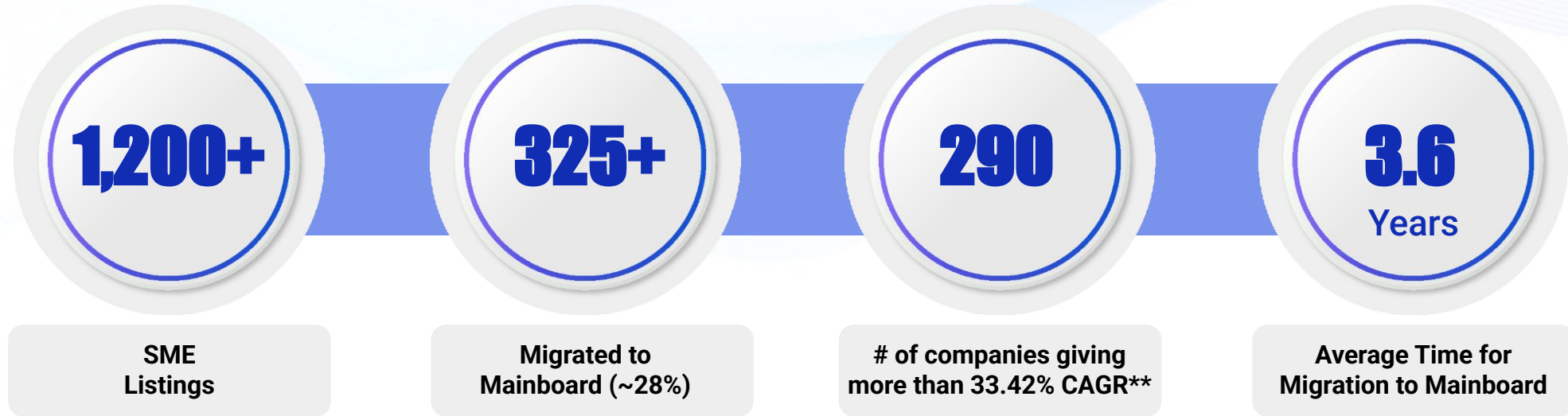
Comparison of CAGR Gains *



* Data Source: NSE, Data till June 2025

Small Giants

How SMEs are Crushing the Market



Largest Wealth Creators : Top 5 SMEs by Absolute Gains

	Listing Date	Issue Price (₹)*	Current Price (₹)	Holding Period (Years)	Absolute Returns	CAGR Returns
D.P. Abhushan Ltd	23 Oct 2017	34	1,683	7.7	59x	66%
Waaree Renewable Technologies Ltd.	09 Aug 2012	22	1,119	12.9	49x	36%
Knowledge Marine & Engineering Works Ltd.	22 Mar 2021	38	1,796	4.3	46x	146%
Nintec Systems Ltd.	18 Apr 2016	10	452	9.2	45x	51%
Advait Infratech	28 Sep 2020	51	2,235	4.8	43x	119%

**Adjusted for Splits, Data Source: Chittorgarh, June End 2025, 2024 Data has been omitted to prevent non-representative tenure; **Listed between CY 2012-2024*

"It's not the big that eats the small – it's the fast that eats the slow." - Ishmael Khalidi

How India's SMEs Turned into Multibaggers?

Companies	Year of Listing	IPO Listing Price/Share* (₹)	CMP/Share** (₹)	Tenure (Years)	Growth (Times)
Eicher Motors	1992	1.22	5,442	33	4,461x
HDFC BANK	1995	1	2,024	30	2,024x
Asian Paints	1982	1.45	2,375	43	1,652x
Reliance Industries	1977	1	1,425	48	1,425x
Divis Lab	2003	7	6,653	22	950x
Infosys	1995	6	1,559	30	263x
Page Industries	2007	395	47,400	18	120x
Maruti	2003	125	12,627	22	101x

* Adjusted for Splits, Bonus, etc

**Based on July 2025

Maruti Suzuki India

	Market Cap (in ₹ Cr.)	Tenure (In Years)	Multiple	CAGR
IPO in 2003	3,600	-		-
2009	45,072	6	13x	43%
2025	4,81,800	16	11x	16%

Page Industries

	Market Cap (in ₹ Cr.)	Tenure (In Years)	Multiple	CAGR
IPO in 2007	401	-		-
2014	13,090	7	33x	64%
2025	49,456	11	4x	13%

Divis Laboratories

	Market Cap (in ₹ Cr.)	Tenure (In Years)	Multiple	CAGR
IPO in 2003	140	-		-
2012	14,000	9	100x	49%
2025	1,60,000	13	11.5x	20%

Divis Laboratories

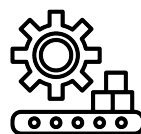
	Market Cap (in ₹ Cr.)	Tenure (In Years)	Multiple	CAGR
IPO in 2003	140	-		-
2008	8400	4.5	60x	148%
2025	1,60,000	17.5	19x	18%

Contribution of SMEs & Microcaps in India's Economy



GDP

30%



Manufacturing

36%



Exports

44%

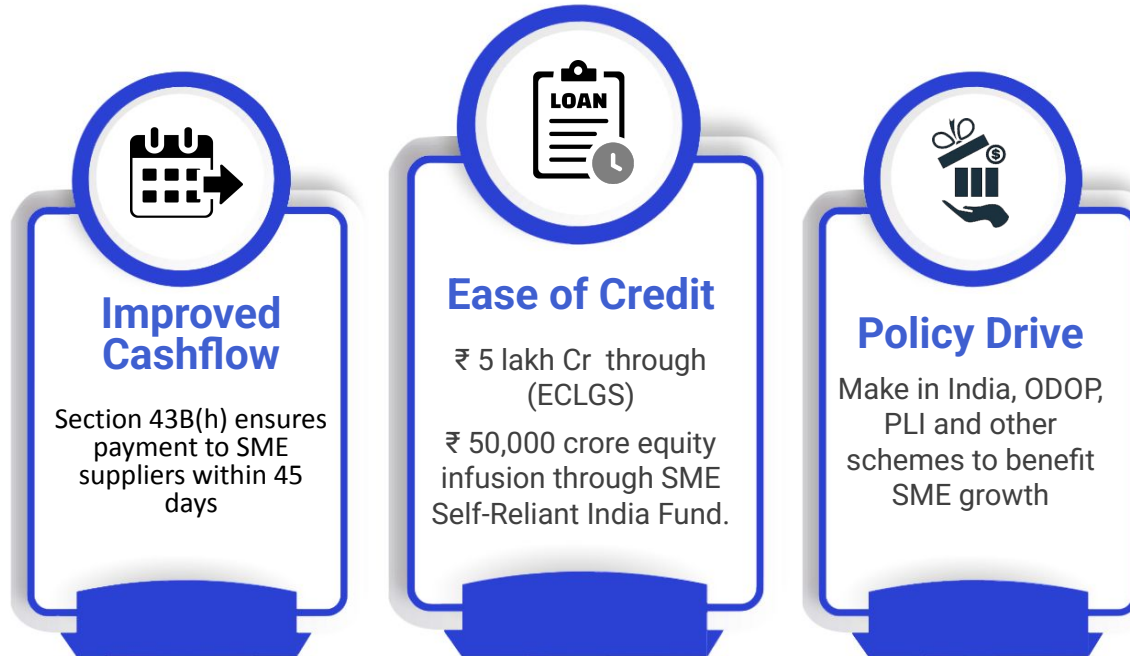


Employment

120

Million

Government Initiatives Propel SMEs Toward Future Growth Titans



For us, MSME means- Maximum Support to Micro Small and Medium Enterprises

- Narendra Modi, PM



MSME

MICRO, SMALL & MEDIUM ENTERPRISES

सूक्ष्म, लघु एवं मध्यम उद्यम

OUR STRENGTH • हमारी शक्ति

Ministry of MSME, Govt. of India

Investment Committee



Mr. Rajesh Singla

Fund Manager, Compliance Officer

Rajesh Singla is one of the Fund Managers of VentureX, bringing over 7 years of specialized experience in finance and capital markets with a strong focus on early to growth-stage SME investments. He drives investment strategy, portfolio management, and long-term value creation across key sectors including consumer discretionary, technology, chemicals, and manufacturing. His certifications across NISM modules in Alternative Investment Funds (Category I, II & III) - AIF Managers highlight his commitment to compliance and governance of the highest standards.

Rajesh has led and structured equity fundraises across Pre-Seed to Series A stages, successfully channeling capital from domestic and international investors into high-growth ventures. Over the years, he has facilitated ₹50 Cr+ in primary capital raised and enabled ₹500 Cr+ worth of secondary transactions in marquee Pre-IPO, SME and unicorns, underscoring his strong network with HNIs, family offices, and institutional investors.

In addition to his finance expertise, Rajesh holds Bachelor in Technology & leverages over a decade of leadership experience at global technology companies like Accenture, Amazon, Snapdeal etc., combining technical acumen with strategic insight to identify and back transformative businesses.

Investment Committee



Ishima Singla

Chief Investment Officer & Fund Manager

Ishima Singla, CFA Level 1 and MBA (Finance & Accounting), is a finance professional with 14+ years of expertise in private equity valuation, investment due diligence, and financial analysis. As Chief Investment Officer at VentureX, she leads the financial analyst team, evaluating SMEs and identifying hidden opportunities in the private markets. She has conducted due diligence on over 2,500 SMEs/Mainboard companies and actively mentored entrepreneurs at leading institutions including IIT Kanpur, IIT Delhi, IIM Lucknow, and GIMs, sharing insights on fundraising and scaling businesses.

Earlier, Ishima spent a decade at Ernst & Young, advancing to Associate Manager, where she specialized in business valuation, purchase price allocation, and financial statement analysis across global mandates. With international exposure, strong analytical depth, and leadership in unlisted markets, Ishima combines technical expertise with strategic vision to deliver consistent value creation.



Maneesh Nath

Portfolio Manager & Fund Manager

Maneesh Nath is a seasoned fund and portfolio manager with 20+ years of expertise in equity research, portfolio management, and value investing. As Portfolio Manager at VentureX, he oversees company and stock analysis, evaluating SMEs and uncovering high-potential opportunities in private markets.

Recognized globally as the #1 fund manager in his category on Preqin, he has consistently delivered superior, risk-adjusted returns. His career includes founding Century Capital Partners and senior roles at Markit Group and Capital One, combining global market insight with disciplined investment judgment.

At Arcstone Capital, Maneesh managed the Passage to India Opportunity Fund (PTIOF), a globally top-ranked small-cap & micro cap hedge fund. Under his leadership, PTIOF delivered 53% annualized returns vs. 13% for the benchmark, outperforming the USD-adjusted BSE India Small Cap Index by 480%+ from 2012–2017. His notable value picks, including Jyoti Resins and Astral, generated 50x–100x returns, cementing his reputation for identifying transformative opportunities.

Refer: <https://www.crescat.net/wp-content/uploads/Preqin-top-2014-hedge-funds.pdf>

Research Team



Apaar Bansal

Senior Financial Analyst

Qualification:
CA

Experience:
7+ Years

Sector:
Chemicals



Anmol Garg

Financial Analyst

Qualification:
B.Com., CFA L3

Experience:
1+ Years

Sector:
Consumer Discretionary



Brajjwal Kasat

Financial Analyst

Qualification:
CA and CFA L3

Experience:
1+ Years

Sector:
Healthcare



Nishchay Mehra

Senior Financial Analyst

Qualification:
B.Tech. (Hons), (CSE)

Experience:
2+ Years

Sector:
Industrial, Tech



Advaitya Chandhoke

Financial Analyst

Qualification:
BBA (General)

Experience:
3+ Years

Sector:
Defence, Infrastructure



Ravinderbir Singh

Financial Analyst

Qualification:
B.Com.

Experience:
2+ Years

Sector:
Banks & NBFCs

Research Team



Mahak Jain

Financial Analyst

Qualification:

B.Com. (Hons.)

Experience:

2+ Years

Sector:

Metals, Consumer Staples



Jasleen Kaur

Financial Analyst

Qualification:

BBE, CFA L2

Experience:

1+ Years

Sector:

Renewable Energy



Attender Singh

AVP, FDD

Qualification:

B.Com (Hons.), CFE (ACFE-USA)

Experience:

14+ Years Experience, Earlier with Netrika for Forensic Due Diligence

Investment Banking



Nilesh Pandit Gawle

AVP - Sales

Qualification:

MBA

Experience:

22+ Years

Location:

Mumbai



Virendra Singh Rautela

Senior Manager

Qualification:

BA in Economics

Experience:

19+ Years

Location:

Gurugram



Navneet Bagga

Regional Head

Qualification:

B.Com

Experience:

18+ Years Experience with Nippon India Mutual Fund

Location:

Ludhiana

Investment Banking



Rahul Bahri

Cluster Head

Qualification:
MBA

Experience:
10+ Years

Location:
Jalandhar



Jatin Sharma

Investment Banker

Qualification:
B.Tech

Experience:
10+ Years

Location:
Gurugram



Anand Raj

Branch Head

Qualification:
PGDM Marketing

Experience:
9+ Years

Location:
Pune



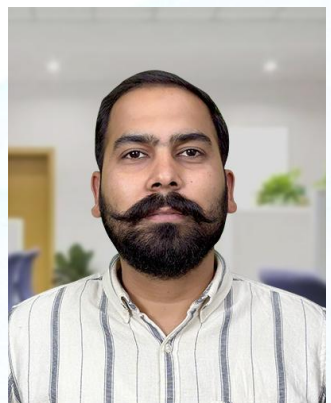
Kamran Ahmad

Senior Wealth Manager

Qualification:
B.Tech

Experience:
7+ Years

Location:
Bengaluru



Mohit Rai

Investment Banker

Qualification:
MBA (Finance)

Experience:
5+ Years

Location:
Gurugram



Harshit Chandna

Investment Banker

Qualification:
MBA (Finance)

Experience:
4+ Years

Location:
Gurugram

Investment Banking



Utsav Sharma

Investment Banker

Qualification:
BBA (Finance), NMIMS

Experience:
3+ Years

Location:
Gurugram



Anmol Pandey

Relationship Manager

Qualification:
BMS

Experience:
3+ Years

Location:
Mumbai



Tarun Bhandari

Investment Banker

Qualification:
BBA

Experience:
2+Years

Location:
Gurugram

Operations



Sheetal Goel

AVP - HR

Qualification:
MBA - HR

Experience:
15+ Years



Shree Gupta

Manager, Finance

Qualification:
MBA (Finance)

Experience:
10+ Years



Vicky Kumar

Finance

Qualification:
CA

Experience:
5+ Years



Introducing
VentureX

A SME Focused CAT 1, Venture Fund

Market Cap – wise Company Breakdown

Market Cap (in ₹ Cr.)	No. of Companies	Market Cap Category	Total Companies
> 10,00,000	5	Large Cap	50
> 1,75,000	50		
> 1,00,000	100	Mid cap	250
> 25,000	300		
> 20,000 & < 25,000	53	Small cap	500
> 10,000 & < 20,000	208		
> 5,000 & < 10,000	229		
> 2,500 & < 5,000	291		1000
> 1,000 & < 5,000	706		
We don't chase every opportunity — instead, our fund zeroes in on a defined set of companies where conviction meets scalability			
> 500 & <1,000	388	Micro Cap and SME	3600
<500	3210		

Our Investment Approach



WHEN TO BUY

Timing is critical, and we strive to enter as early as possible, often at the pre-IPO or IPO stage. This ensures we position ourselves at the beginning of a company's growth curve, maximizing the potential for returns as the business scales.



WHAT TO BUY?

We start by building a strong thesis around a company using our proprietary LMVT framework. This framework allows us to identify businesses with solid fundamentals, scalable models, and a clear path to long-term value creation.



HOW MUCH TO BUY?

Our investment process begins with a rigorous thesis-building exercise, anchored in our proprietary LMVT framework. This framework enables us to screen and evaluate SMEs on parameters such as financial strength, scalability of operations, governance standards, and industry positioning.



WHEN TO EXIT?

Our exit strategy is guided by clear principles. We step away when growth expectations are not met, when valuations become unreasonably high, or when corporate governance issues arise. These criteria help us preserve capital and maintain discipline in our investment decisions.

Investment Framework

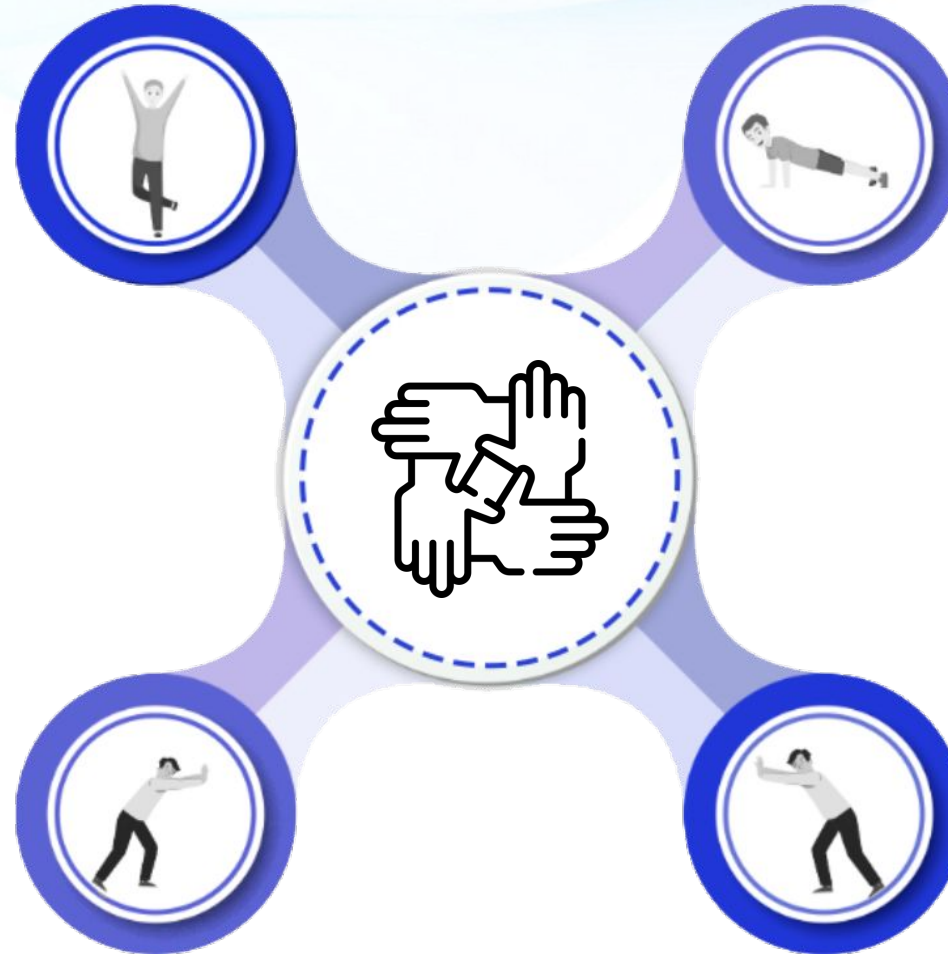
LMVT

Leadership

- History of Strong Execution
- Demonstrated Business Acumen coupled with Entrepreneurial Spirit
- High Promoter Holding
- Relevant Experience and Track Record of Management

Moat

- Presence of High Pricing Power
- Product as the 'Moat'
- Economies of Scale, Licenses, and Patents
- Robust Business Model, Industry Landscape Disruptor



Valuation/Value Drivers

- Attractive Value Counters using PE, PEG & EV/EBITDA Framework
- Margin of Safety in Investment
- 5 year average D/E < 1
- Consistent Shareholder Wealth Creation

Following Tailwinds

- Positioned in high-growth sectors with government policy push
- Focused on disruptive technologies, green energy and AI
- Ready to scale in evolving markets

How we approach Investment Opportunities

Parameter



**Leadership
& Vision**



**Earnings Driven
Approach**



**Sectoral
Tailwinds**



**Due
Diligence**



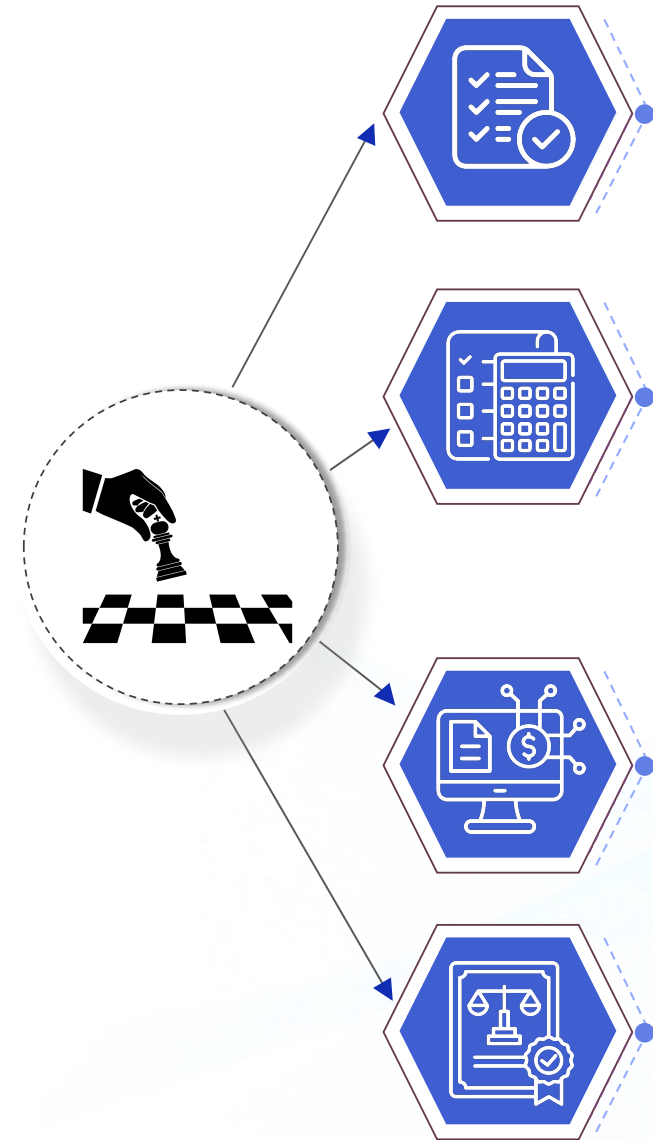
**Exit
Visibility**

Particulars	Early (PreIPO) Stage	Later (Post IPO) Stage
Attractive market opportunity	✓	✓
Right to Win	✓	✓
Intellectual Property	✓	✓
Complex problem solving	✓	✓
Brand & Distribution	✓	✓
Cost Leadership	✓	✓
Ability to withstand Downturns	✓	✓
Ability to build Adjacencies	✓	✓
Large TAM	✓	✓
Favourable Industry Tailwinds	✓	✓
Multiple Growth levers	✓	✓
Strong Management Team	✓	✓
Strong Balance Sheet & Cash Flows	✓	✓

Board Representation	Strong Preference	Desirable
Exit Routes	SME Migration Mainboard	Overvalued
Desired holding Period	4-7 years	3-5 years

Beyond the Facade

A Forensic Approach to SME Screening



1. On-Ground & Business Reality Check

- Scuttlebutt: customer, vendor, employee feedback
- Factory/office visits every 6–9 months
- Capacity utilization & inventory verification
- Market validation — demand, pricing power, competition
- Promoter reputation & background checks
- Channel checks for revenue authenticity

2. Financial & Accounting Forensics Qualitative

Qualitative

- Goodwill/revaluation reserves unusually high
- Receivables & inventory rising faster than revenue
- High leverage, falling DSCR/ICR
- Large related-party transactions
- Non-core investments; contingent liabilities

Quantitative

- Revenue growth < profit growth
- Operating cash flow < accounting profits
- Expense capitalization to inflate earnings
- Sharp fall in tax rate without justification
- Extraordinary items / misc. expenses recurring
- Non-recurring income / channel stuffing signals

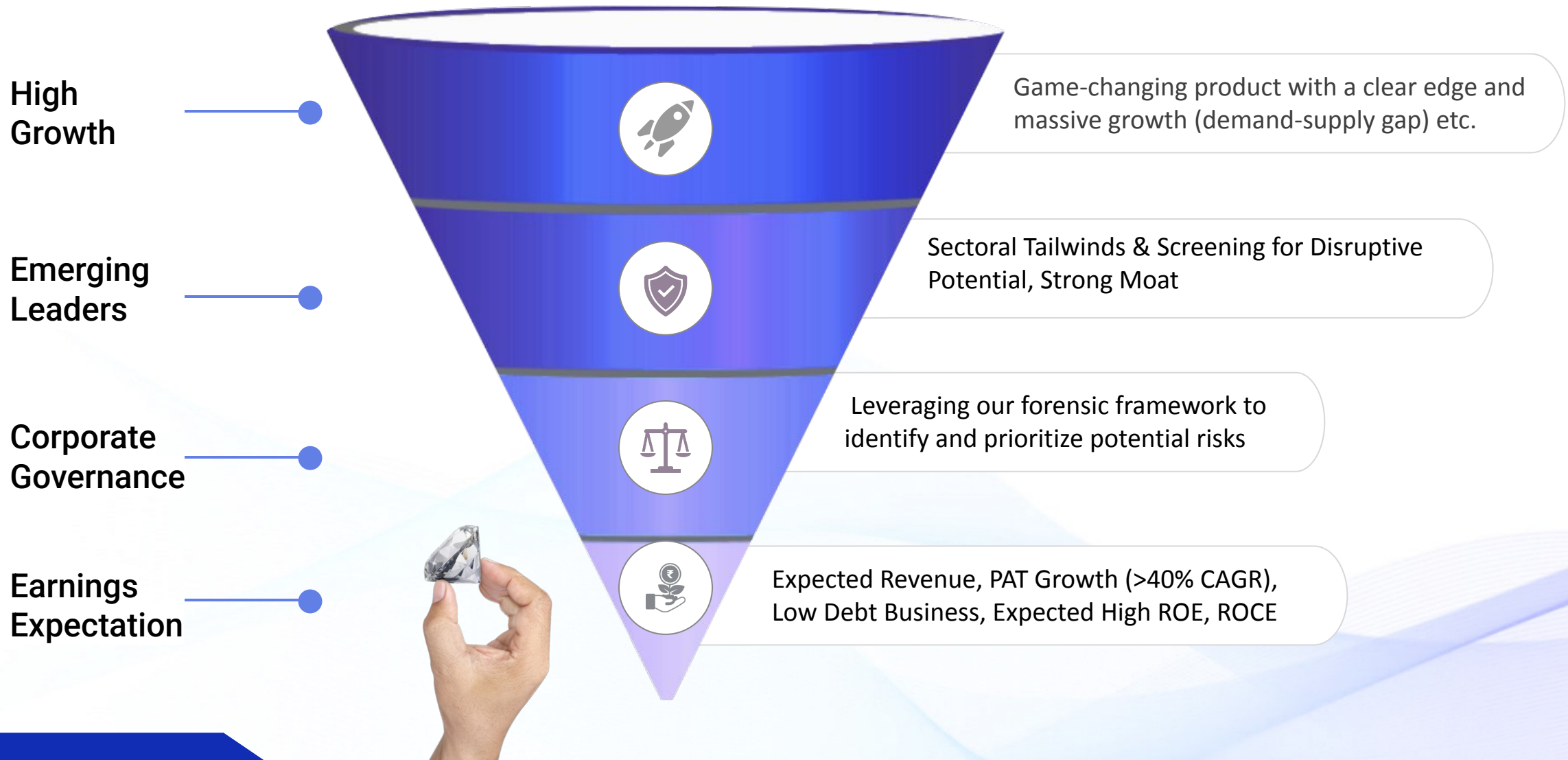
3. Technology & Competitive Moat Validation

- Patents/IP ownership & defensibility
- In-house R&D capability & spend discipline
- Order book, LOIs & execution visibility
- Tech adoption & automation level
- Scalability & entry-barrier assessment

4. Legal, Governance & Compliance Checks

- Litigation status & regulatory notices
- Corporate governance strength (board, audit, disclosures)
- Auditor track record & auditor rotation history
- Promoter integrity, credit history & pledge checks
- ESG & statutory compliance review
- Key-man & succession depth

Strategic Approach to Identify High-Potential SMEs



By combining a game-changing product analysis, risk mitigation strategies, and superior growth expectations, this approach selects high-potential SMEs poised to outperform.

Asset Allocation & Progressive Risk Management



Asset Allocation

- The portfolio strategy involves an average allocation of 0.5% to 2% per company, primarily through pre-IPO investments on the main board. This approach ensures diversification across approximately 100 companies within the portfolio.



Sector Diversification

- The portfolio will be diversified across sectors, but exits wouldn't be dictated by percentage weight. Even if a position grows to 20% of the portfolio, we shall retain it as long as it meets investment criteria. For example, a pre-IPO investment in a high-growth sector will be held until its value proposition changes, prioritizing long-term gains over rebalancing.



Risk Management

- Volatility Management through VAR Framework.
- Scenario Analysis
- Liquidity Management (Dry Powder) & War Chest Fund

Deal Sourcing Overview

Pre IPO

4 selected out of 466 opportunities



IPO

9 selected out of 82 opportunities



QIP

1 selected out of 10 opportunities



SECONDARY
OFFERING

Secondary

6 selected out of 331 opportunities

Summary Statistics

- Total Deals Screened: 889
- Total Deals Selected: 20
- Selection Rate: 2.24%

Investments in SMEs - VentureX SME Fund

Company

Investment Rationale



Australian Premium Solar Ltd.

- ✓ Capacity Expansion & Technology Leadership
- ✓ Diversified Revenue Streams

- ✓ Robust Order Book & Execution
- ✓ International Footprint



Neochem Bio Solutions Ltd.

- ✓ Veteran Management
- ✓ Scalable Opportunity with Defined Risks

- ✓ Strong Growth Momentum
- ✓ Attractive Valuation & IRR Potential



Pushpa Jewellers Ltd.

- ✓ 15+ years legacy in B2B gold jewellery
- ✓ Leadership team with 20+ years' industry experience

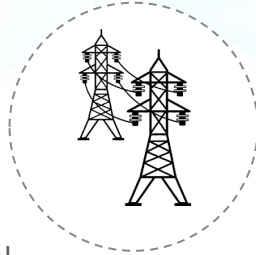
- ✓ Extensive product range
- ✓ Strong financial track record

Investments in SMEs - VentureX SME Fund

Company



Kay Cee Energy & Infra Ltd.



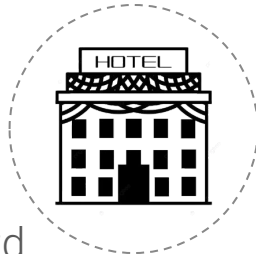
Investment Rationale

- ✓ Veteran Leadership with EPC Expertise
- ✓ Strong Order Book with Government Projects

- ✓ Healthy Financial Ratios and Cash Flow Cycle
- ✓ Positioned to Capitalize on India's Growing Power Demand



Grand Continent Hotels Ltd.

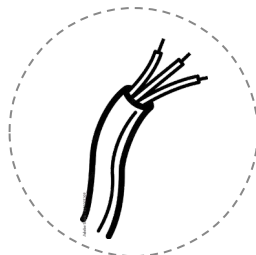


- ✓ Asset-Light Business Model
- ✓ Strategic Franchise Partnerships

- ✓ Highly Experienced Leadership
- ✓ High-Growth Expansion Plans



JD Cables Ltd.



- ✓ ISO-Certified, Scalable Manufacturing Setup
- ✓ Empanelled with Multiple State Electricity Boards

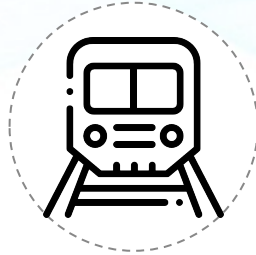
- ✓ Government-Driven Demand and Market Penetration
- ✓ Diversified Client Base

Investments in SMEs - VentureX SME Fund

Company



MV ELECTROSYSTEMS LTD.
MV Electro Systems Ltd.



Investment Rationale

- ✓ Large Confirmed Order Book
- ✓ Scalable, Capex-Efficient Infrastructure
- ✓ Experienced Technical Leadership
- ✓ Global Quality Certification

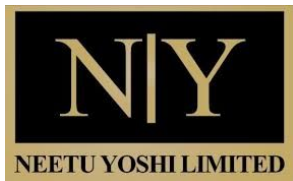


Importer & Manufacturer of Food | Health Ingredients

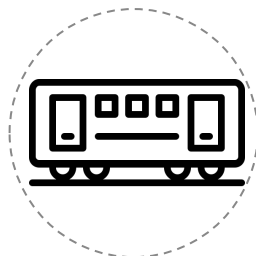


Chemkart India Ltd.

- ✓ Backward Integration
- ✓ Strong B2B Presence with Over 2,000 Institutional Clients
- ✓ Extensive Product Portfolio
- ✓ Operates in a Fast-Growing Healthcare & Sports Supplements Segment



Neetu Yoshi Ltd.



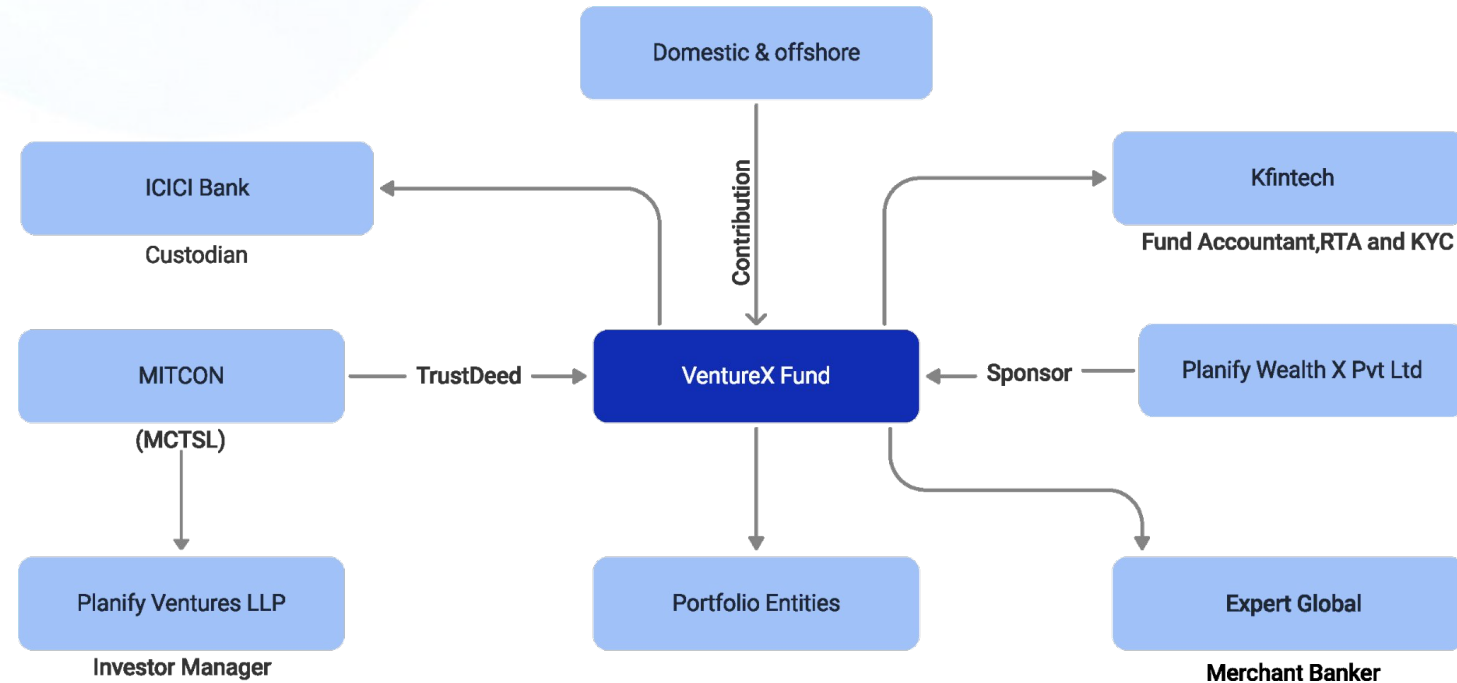
- ✓ RDSO-approved Class "A" foundry
- ✓ Industry-leading margins
- ✓ 25+ safety-critical railway parts
- ✓ Strong Industry entry barriers

Key Terms

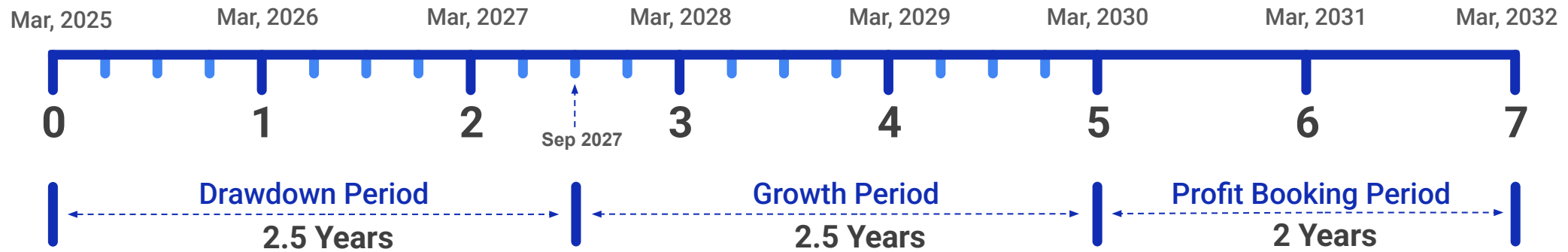
VentureX Fund

Name of the Fund/Scheme	VentureX Fund I
Proposed Size of the Fund	250 Crores
Size of the Green Shoe (Optional)	250 Crores
Tenure of the Fund	10 + 2 Years
First Closing of the fund	February 28, 2025
Final Closing of the fund	60 Months From the First Closing
Investor Commitment Period or Drawdown Period	10% of the commitment amount in every qtr for 10 quarters.
Exit	Distribution Waterfall: When a company profit is booked from portfolio companies and needs to be distributed to all Contributors
Sponsor Capital Commitment	2.5% of Corpus or 5 Cr. whichever is lower
Fund Investment Theme	SME (Anchor Investor in IPO, Pre-IPO of SME, listed SMEs from the Exchange)
Proposed investment by Sponsor/ Investment	Close Ended, Long-Only Cat-1, Alternative Investment Fund

Investors



Timelines



Key Terms

VentureX Fund

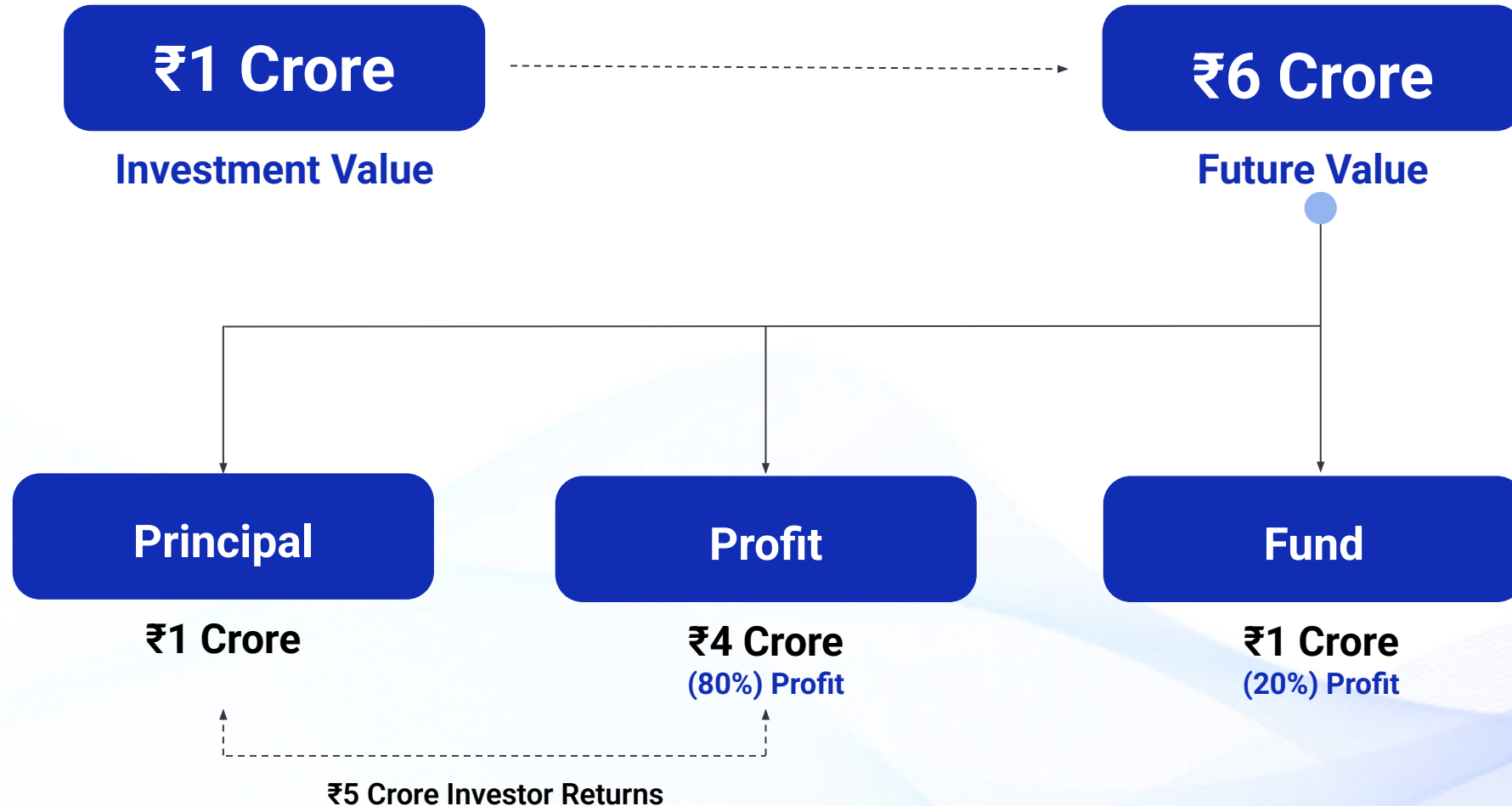
Classes Distribution

Classes	E1	E2	E3	E5	E10	E25	E50
Minimum Capital	1 Cr	2 Cr	3 Cr	5 Cr	10 Cr	25 Cr	50 Cr
Management Fees	2%	2%	2%	1.75%	1.50%	1.25%	1.00%
Setup Fees	0.50%	0.25%	0%	0%	0%	0%	0%
Opex	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%	0.10%
Hurdle Rate	12%	12%	12%	12%	12%	12%	12%
Carry	80%	80%	80%	80%	85%	85%	90%
Catchup	25%	25%	25%	25%	25%	25%	25%

E -Elite Investor

Distribution

Picture this: You start with an investment of ₹1 cr and it becomes ₹6 cr over the tenure of the fund. Exciting, right?
Let's break it down step by step and analyze the returns for unit holders.



Distribution and Returns to Unit Holders

VentureX Fund

Picture this: You start with an investment of ₹100 and it doubles to ₹200 in just 1 year. Exciting, right? Let's break it down step by step and analyze the returns for unit holders.

All fig in ₹ Cr.

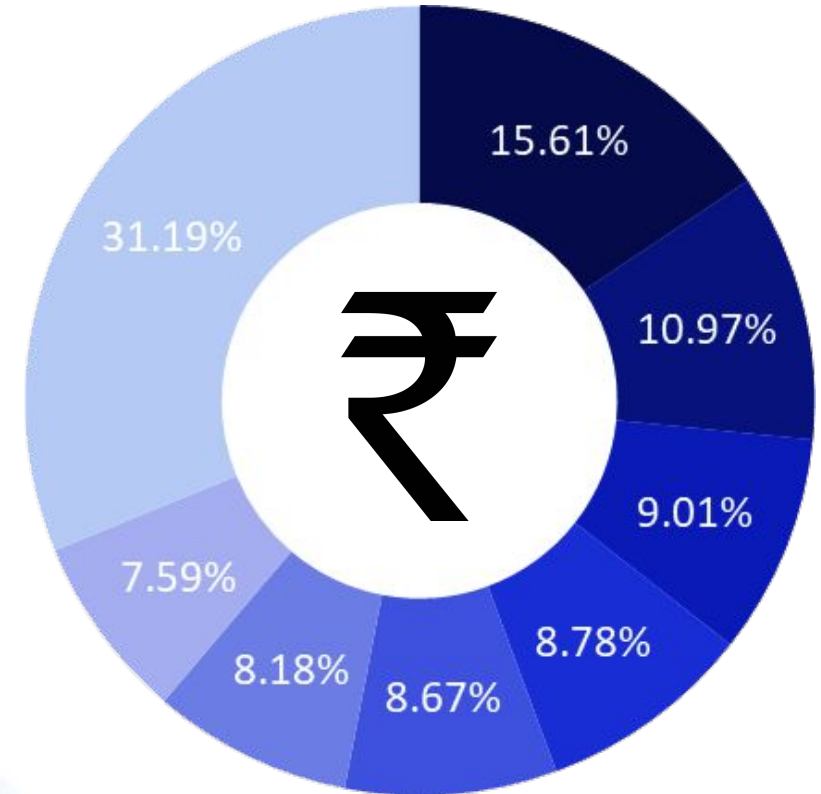
Particulars	Investor	Investment Manager
Towards 100% repayment of capital contribution for unitholders	100	
Towards hurdle rate (12%) on capital invested	12	
Towards catch up on Hurdle Rate (25%)		3
Allocation of distribution proceeds in excess of capital contributed, hurdle rate and catch-up to unit holders of each class (Carry)	68	17
Total distribution being made to unit holders of each class	80 (80%)	20 (20%)
Total distribution being made to unit holders	180	
Net Absolute Return in 1 Year	80	
CAGR Returns	80%	

Fund Allocation

Key Information	In (₹ Cr.)
Fund Size Commitments	213.51
Fund Size Onboarded	185.51
Funds Received	54.06
Funds Deployed	44.39
Funds Present Value	51.26
Investors Onboarded	179

Sectors	Allocation %	Value (₹ Cr.)
Chemicals	15.61%	₹6.93
Solar	10.96%	₹4.87
Logistics	9.01%	₹4.00
Energy	8.79%	₹3.90
Consultancy	8.67%	₹3.85
Pharmaceuticals	8.17%	₹3.63
Hotel & Restaurant	7.58%	₹3.37
Other	31.22%	₹13.85

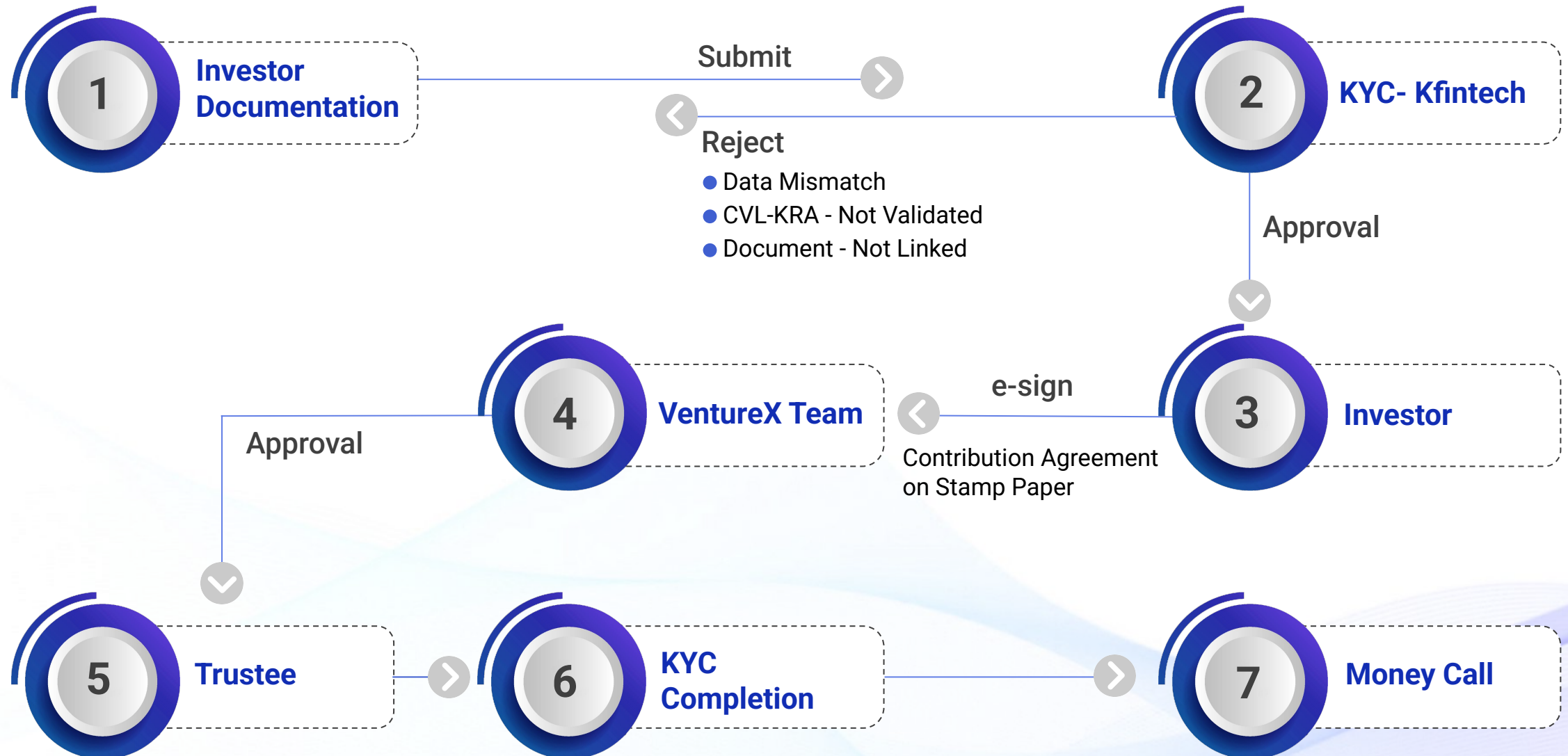
Sector Allocation



- Chemicals
- Solar
- Logistics
- Energy
- Consultancy
- Pharmaceuticals
- Hotel & Restaurant
- Others

*up to November 2025

Online Onboarding Process



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